

NEW SOUTH WALES

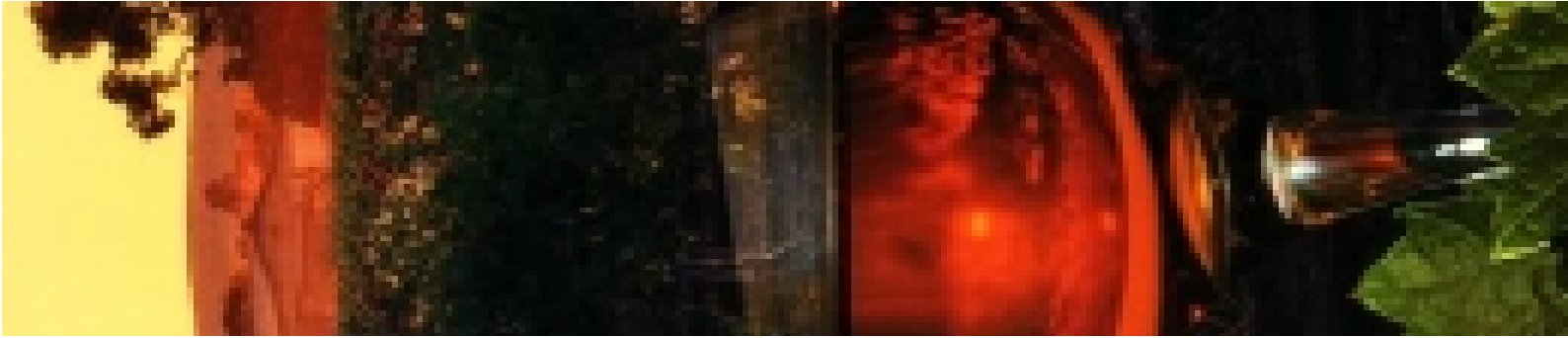


# Wine Grape Pricing and Utilisation Survey

# New South Wales

## PART 1: 2008 REGIONAL PRICE REPORT

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## INTRODUCTION

This survey has been undertaken by the New South Wales Wine Industry Association Inc to gather information on grape purchases in the major NSW regions in vintage 2008, and obtain forecasts of winery committed (contracted) intake and grape demand over the ensuing five years to vintage 2013. This information has been produced as an aid to industry planning, and to assist policy-makers in their dealings with the wine industry at both the local, State and National levels.

Part 1 of the Survey is the publication of prices paid for grapes in the major regions of New South Wales.

The Survey excludes fruit grown in the Murray Valley area of New South Wales near Mildura which is included in separate survey conducted by the Victorian Department of Primary Industries.

This is the tenth survey conducted for New South Wales. Survey data was collected using the form developed by the Australian Wine and Brandy Corporation for the Australian Regional Winegrape Crush Survey to ensure common collection methodology. This allows regional and State data to be aggregated to form a national position. National figures are published by the Australian Wine and Brandy Corporation. Data has been collected in accordance with the NSW geographic indications Regions and Zones.

### Survey coverage

Survey questionnaires were sent to all wineries who purchased grapes from within NSW. In terms of tonnes produced, coverage was high with non-response estimated at approximately 1.6% of overall tonnages. Most under-enumeration occurs in the winery grown component hence the information on prices paid and tonnages traded should be quite accurate.

The survey identified a total crush of 408,197 tonnes of NSW fruit (excluding the NSW Murray Valley area). Major region non-response is estimated to be of the following magnitude;

Canberra District	432t
Cowra	56t
Hunter Valley	4,662t
Mudgee	297t
Orange	261t
Riverina	541t
Other not in tables	2,018t
TOTAL	8,267t

**It should be emphasised that the figures in the pricing tables are the sum of the survey response, and readers should be aware that there may be impact from non-response. It should be noted that the survey is voluntary. The total crush of NSW grapes for 2008 (excluding the NSW Murray Valley but allowing for estimated under-enumeration) is estimated to be 408,000 tonnes which is 35% more than 2007.**

### 2008 Pricing Survey

All wineries that purchased grapes in New South Wales were sent a standard questionnaire seeking information by variety on tonnes purchased, total purchase value per variety as well as highest and lowest price per tonne paid. Wineries were asked to identify the region of origin of the grapes purchased. Total purchase value is the total dollar amount paid for all grapes and is based on the weighbridge price excluding freight.

The following tables provide the results of this survey, by major region.

Regional groupings in this publication are:

<b>NSW Totals</b>	<b>pages 3-5</b>
<b>Big Rivers – Other</b>	<b>page 6</b>
<b>Canberra District</b>	<b>page 7</b>
<b>Central Ranges –Other</b>	<b>page 8</b>
<b>Cowra</b>	<b>page 9</b>
<b>Hunter</b>	<b>page 10</b>
<b>Mudgee</b>	<b>page 11</b>
<b>Orange</b>	<b>page 12</b>
<b>Riverina</b>	<b>page 13</b>
<b>Southern NSW Zone - other</b>	<b>page 14</b>
<b>Western Plains Zone</b>	<b>page 15</b>

Some smaller regions have not been published due to lower response rates.

### Publisher

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Past copies of this survey to 1999 are available from the web page. There is no charge for this.

September 2008

## NEW SOUTH WALES – 2008 INTAKE SUMMARY BY REPORTING REGION

Region	Colour	Total Winery Grown	Total purchased	Total crushed	Estimated value of purchased grapes	Estimated value of total crush
Big Rivers zone - other	Red	3,160	1,400	4,560	\$902,923	\$3,085,981
Big Rivers zone - other	White	3,832	730	4,562	\$388,320	\$2,453,072
<b>Big Rivers zone - other</b>	<b>All</b>	<b>6,992</b>	<b>2,131</b>	<b>9,122</b>	<b>\$1,291,243</b>	<b>\$5,539,053</b>
Canberra District	Red	389	408	797	\$594,344	\$1,143,503
Canberra District	White	242	221	463	\$325,123	\$669,972
<b>Canberra District</b>	<b>All</b>	<b>631</b>	<b>629</b>	<b>1,260</b>	<b>\$919,467</b>	<b>\$1,813,474</b>
Central Ranges zone - other	Red	1,716	2,737	4,453	\$2,478,886	\$3,919,809
Central Ranges zone - other	White	974	1,552	2,525	\$1,498,412	\$2,505,837
<b>Central Ranges zone - other</b>	<b>All</b>	<b>2,690</b>	<b>4,288</b>	<b>6,978</b>	<b>\$3,977,298</b>	<b>\$6,425,646</b>
Cowra	Red	2,497	5,297	7,794	\$3,727,863	\$5,400,367
Cowra	White	5,659	8,637	14,296	\$5,796,964	\$9,682,105
<b>Cowra</b>	<b>All</b>	<b>8,156</b>	<b>13,935</b>	<b>22,091</b>	<b>\$9,524,827</b>	<b>\$15,082,472</b>
Hunter Valley zone	Red	2,926	799	3,725	\$867,713	\$4,018,426
Hunter Valley zone	White	7,088	6,690	13,779	\$6,410,548	\$13,136,651
<b>Hunter Valley zone</b>	<b>All</b>	<b>10,014</b>	<b>7,490</b>	<b>17,504</b>	<b>\$7,278,261</b>	<b>\$17,155,077</b>
Mudgee	Red	2,922	13,586	16,507	\$9,314,682	\$11,267,631
Mudgee	White	2,250	4,558	6,808	\$2,867,532	\$4,349,746
<b>Mudgee</b>	<b>All</b>	<b>5,172</b>	<b>18,144</b>	<b>23,315</b>	<b>\$12,182,214</b>	<b>\$15,617,377</b>
Northern Rivers zone	Red	42	0	42	\$0	\$42
Northern Rivers zone	White	32	0	32	\$0	\$32
<b>Northern Rivers zone</b>	<b>All</b>	<b>74</b>	<b>0</b>	<b>74</b>	<b>\$0</b>	<b>\$74</b>
Northern Slopes zone	Red	263	73	336	\$42,050	\$184,173
Northern Slopes zone	White	117	0	117	\$0	\$67,627
<b>Northern Slopes zone</b>	<b>All</b>	<b>380</b>	<b>73</b>	<b>453</b>	<b>\$42,050</b>	<b>\$251,800</b>

**NEW SOUTH WALES – 2008 INTAKE SUMMARY BY REPORTING REGION (cont'd)**

Orange	Red	2,814	2,562	5,376	\$2,591,555	\$5,435,159
Orange	White	1,645	2,280	3,926	\$2,535,557	\$4,373,186
<b>Orange</b>	<b>All</b>	<b>4,460</b>	<b>4,842</b>	<b>9,302</b>	<b>\$5,127,111</b>	<b>\$9,808,345</b>
Riverina	Red	26,547	99,787	126,334	\$53,564,637	\$67,937,045
Riverina	White	24,035	150,302	174,337	\$70,428,857	\$81,498,432
<b>Riverina</b>	<b>All</b>	<b>50,582</b>	<b>250,089</b>	<b>300,671</b>	<b>\$123,993,494</b>	<b>\$149,435,477</b>
South Coast zone	Red	133	85	218	\$124,500	\$320,607
South Coast zone	White	312	55	367	\$80,490	\$533,767
<b>South Coast zone</b>	<b>All</b>	<b>445</b>	<b>139</b>	<b>584</b>	<b>\$204,990</b>	<b>\$854,373</b>
Southern NSW zone - other	Red	2,014	7,838	9,852	\$8,550,267	\$10,736,804
Southern NSW zone - other	White	270	3,594	3,864	\$4,220,005	\$4,550,996
<b>Southern NSW zone - other</b>	<b>All</b>	<b>2,284</b>	<b>11,432</b>	<b>13,716</b>	<b>\$12,770,272</b>	<b>\$15,287,800</b>
Western Plains zone	Red	17	2,039	2,056	\$1,181,249	\$1,189,960
Western Plains zone	White	13	1,057	1,070	\$433,632	\$438,818
<b>Western Plains zone</b>	<b>All</b>	<b>30</b>	<b>3,096</b>	<b>3,126</b>	<b>\$1,614,881</b>	<b>\$1,628,778</b>
<b>All winegrapes</b>		<b>91,910</b>	<b>316,287</b>	<b>408,197</b>	<b>\$178,926,107</b>	<b>\$238,899,746</b>

## NEW SOUTH WALES – 2008 INTAKE SUMMARY BY VARIETY GROUP

Variety Group	Purchased	lowest price	highest price	total value purchased grapes	calc avg. purch. value per tonne	Winery grown fruit	Total crushed	estimated total value ALL grapes
Cabernet Franc	265			\$92,153	\$347	417	682	\$236,794
Cabernet Sauvignon	25,700	\$100	\$4,000	\$17,023,748	\$662	12,551	38,251	\$25,337,251
Durif	3,229	\$300	\$800	\$1,825,156	\$565	718	3,947	\$2,230,915
Grenache	532	\$250	\$700	\$214,156	\$402	109	641	\$257,891
Mataro (Mourvedre)	798	\$200	\$650	\$260,416	\$326	191	989	\$322,871
Merlot	20,203	\$250	\$1,800	\$12,295,942	\$609	7,441	27,644	\$16,824,539
Petit Verdot	2,815	\$300	\$1,500	\$1,335,817	\$475	642	3,457	\$1,640,518
Pinot Noir	3,182	\$250	\$2,200	\$2,752,916	\$865	1,091	4,273	\$3,696,590
Ruby Cabernet	9,033	\$300	\$788	\$3,915,962	\$434	1,122	10,156	\$4,402,540
Sangiovese	943	\$200	\$1,800	\$477,436	\$506	446	1,389	\$703,093
Shiraz	67,515	\$150	\$4,800	\$42,700,586	\$632	18,745	86,260	\$54,556,098
Tempranillo	922	\$475	\$1,900	\$555,441	\$603	373	1,294	\$779,939
Other Red	1,473			730,134	\$496	1,595	3,068	1,580,767
<b>Red winegrapes</b>	<b>136,610</b>			<b>\$84,179,863</b>		<b>45,441</b>	<b>182,051</b>	<b>\$112,569,806</b>
Chardonnay	79,501	\$200	\$2,500	\$44,638,127	\$561	25,237	104,738	\$58,808,448
Chenin Blanc	782			\$312,756	\$400	377	1,159	\$463,500
Colombard	13,904	\$300	\$525	\$5,437,994	\$391	1,873	15,778	\$6,170,638
Marsanne	761	\$150	\$1,300	\$319,844	\$420	183	944	\$396,786
Muscat Blanc (Frontignac)	1,566	\$480	\$800	\$783,117	\$500	234	1,800	\$900,044
Muscat Gordo Blanco	5,458	\$400	\$550	\$2,558,931	\$469	176	5,634	\$2,641,618
Pinot Gris	6,145	\$500	\$2,000	\$4,024,838	\$655	659	6,804	\$4,456,692
Riesling	3,491	\$375	\$2,000	\$1,826,349	\$523	1,229	4,720	\$2,469,141
Sauvignon Blanc	6,329	\$486	\$2,000	\$5,602,585	\$885	2,027	8,356	\$7,397,277
Semillon	43,584	\$200	\$1,800	\$20,274,039	\$465	8,741	52,325	\$24,340,291
Traminer	4,387	\$100	\$1,100	\$2,075,804	\$473	2,126	6,512	\$3,081,540
Trebbiano	2,297	\$300	\$500	\$788,446	\$343	140	2,437	\$836,500
Verdelho	7,178	\$150	\$1,600	\$3,986,478	\$555	3,124	10,303	\$5,721,693
Viognier	2,828	\$250	\$3,000	\$1,608,256	\$569	118	2,946	\$1,675,501
Other White	1,466			716,974	\$489	139	1,444	829,346
<b>White winegrapes</b>	<b>179,677</b>			<b>\$94,954,538</b>		<b>46,469</b>	<b>226,146</b>	<b>\$120,189,015</b>
<b>All winegrapes</b>	<b>316,287</b>			<b>\$179,134,401</b>		<b>91,910</b>	<b>408,197</b>	<b>\$232,758,820</b>

## BIG RIVERS ZONE - OTHER – 2008 INTAKE SUMMARY BY VARIETY GROUP

Variety Group	Purchased	lowest price	highest price	total value purchased grapes	calc avg. purch. value per tonne	Winery grown fruit	Total crushed	estimated total value ALL grapes
Cabernet Sauvignon	576			\$396,070	\$687	947	1,523	\$1,047,134
Durif	0			\$0	\$0	71	71	\$45,490
Grenache	166			\$75,125	\$453	0	166	\$75,125
Mataro (Mourvedre)	69			\$31,212	\$450	0	69	\$31,212
Merlot	191			\$114,792	\$600	432	623	\$373,932
Muscat Brown (Red Front)	5			\$2,964	\$600	0	5	\$2,964
Petit Verdot	0			\$0	\$0	47	47	\$30,232
Sangiovese	0			\$0	\$0	20	20	\$12,575
Shiraz	393			\$282,760	\$720	1,644	2,037	\$1,467,316
<b>Red winegrapes</b>	<b>1,400</b>	<b>\$0</b>	<b>\$0</b>	<b>\$902,923</b>		<b>3,160</b>	<b>4,560</b>	<b>\$3,085,981</b>
Chardonnay	603			\$325,885	\$540	3,287	3,890	\$2,102,275
Chenin Blanc	0			\$0	\$0	93	93	\$49,389
Marsanne	0			\$0	\$0	40	40	\$21,372
Muscat Blanc (Frontignac)	0			\$0	\$0	5	5	\$2,605
Pinot Gris	0			\$0	\$0	345	345	\$183,408
Sauvignon Blanc	15			\$10,206	\$700	0	15	\$10,206
Semillon	113			\$52,229	\$463	17	130	\$60,320
Verdelho	0			\$0	\$0	16	16	\$8,240
Viognier	0			\$0	\$0	29	29	\$15,258
<b>White winegrapes</b>	<b>730</b>	<b>\$0</b>	<b>\$0</b>	<b>\$388,320</b>		<b>3,832</b>	<b>4,562</b>	<b>\$2,453,072</b>
<b>All winegrapes</b>	<b>2,131</b>			<b>\$1,291,243</b>		<b>6,992</b>	<b>9,122</b>	<b>\$5,539,053</b>

## CANBERRA DISTRICT – 2008 INTAKE SUMMARY BY VARIETY GROUP

Variety Group	Purchased	lowest price	highest price	total value purchased grapes	calc avg. purch. value per tonne	Winery grown fruit	Total crushed	estimated total value ALL grapes
Barbera	0			\$0	\$0	3	3	\$3,786
Cabernet Franc	0			\$0	\$0	6	6	\$8,009
Cabernet Sauvignon	110	\$700	\$1,800	\$125,469	\$1,142	68	177	\$202,660
Merlot	87	\$1,100	\$1,700	\$103,180	\$1,180	104	192	\$226,359
Other Red	0			\$0	\$0	6	6	\$8,883
Petit Verdot	0			\$0	\$0	1	1	\$1,456
Pinot Noir	29	\$1,200	\$1,250	\$35,035	\$1,215	60	89	\$108,288
Sangiovese	0			\$0	\$0	2	2	\$2,912
Shiraz	182	\$800	\$4,800	\$330,660	\$1,817	132	314	\$570,519
Tempranillo	0			\$0	\$0	7	7	\$10,630
<b>Red winegrapes</b>	<b>408</b>	<b>\$0</b>	<b>\$0</b>	<b>\$594,344</b>		<b>389</b>	<b>797</b>	<b>\$1,143,503</b>
Chardonnay	24	\$1,400	\$1,500	\$34,100	\$1,421	48	72	\$102,584
Pinot Gris	21			\$28,269	\$1,350	31	52	\$70,592
Riesling	79	\$1,000	\$2,000	\$116,600	\$1,481	77	156	\$230,313
Sauvignon Blanc	58	\$1,200	\$1,900	\$99,754	\$1,734	29	87	\$150,030
Semillon	10			\$12,400	\$1,240	46	56	\$69,440
Traminer	0			\$0	\$0	1	1	\$1,910
Verdelho	0			\$0	\$0	1	1	\$1,470
Viognier	30			\$34,000	\$1,133	9	39	\$43,633
<b>White winegrapes</b>	<b>221</b>	<b>\$0</b>	<b>\$0</b>	<b>\$325,123</b>		<b>242</b>	<b>463</b>	<b>\$669,972</b>
<b>All winegrapes</b>	<b>629</b>			<b>\$919,467</b>		<b>631</b>	<b>1,260</b>	<b>\$1,813,474</b>

## CENTRAL RANGES OTHER – 2008 INTAKE SUMMARY BY VARIETY GROUP

Variety Group	Purchased	lowest price	highest price	total value purchased grapes	calc avg. purch. value per tonne	Winery grown fruit	Total crushed	estimated total value ALL grapes
Cabernet Sauvignon	745	\$504	\$1,200	\$512,803	\$689	736	1,480	\$1,019,229
Grenache	0			\$0	\$0	42	42	\$37,593
Mataro (Mourvedre)	0			\$0	\$0	43	43	\$38,952
Merlot	728	\$644	\$1,700	\$913,691	\$1,256	226	954	\$1,197,893
Pinot Noir	0			\$0	\$0	2	2	\$1,993
Ruby Cabernet	99			\$54,561	\$551	0	99	\$54,561
Shiraz	1,165	\$610	\$1,600	\$997,832	\$856	668	1,833	\$1,569,590
<b>Red winegrapes</b>	<b>2,737</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,478,886</b>		<b>1,716</b>	<b>4,453</b>	<b>\$3,919,809</b>
Chardonnay	1,124	\$500	\$1,600	\$1,114,040	\$991	335	1,459	\$1,445,517
Colombard	0			\$0	\$0	0	0	\$435
Marsanne	72			\$10,833	\$150	0	72	\$10,833
Pinot Gris	39			\$36,803	\$950	141	179	\$170,278
Riesling	77			\$69,426	\$900	96	173	\$155,376
Sauvignon Blanc	129			\$180,600	\$1,400	221	350	\$490,000
Semillon	102			\$81,910	\$801	177	279	\$223,770
Verdelho	8			\$4,800	\$600	0	8	\$4,800
Vioignier	0			\$0	\$0	5	5	\$4,829
<b>White winegrapes</b>	<b>1,552</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,498,412</b>		<b>974</b>	<b>2,525</b>	<b>\$2,505,837</b>
<b>All winegrapes</b>	<b>4,288</b>			<b>\$3,977,298</b>		<b>2,690</b>	<b>6,978</b>	<b>\$6,425,646</b>

## COWRA – 2008 INTAKE SUMMARY BY VARIETY GROUP

Variety Group	Purchased	lowest price	highest price	total value purchased grapes	calc avg. purch. value per tonne	Winery grown fruit	Total crushed	estimated total value ALL grapes
Cabernet Franc	17			\$7,758	\$450	311	328	\$147,600
Cabernet Sauvignon	1,222	\$475	\$900	\$867,308	\$710	628	1,850	\$1,313,121
Malbec	0			\$0	\$0	86	86	\$60,329
Mataro (Mourvedre)	0			\$0	\$0	12	12	\$8,445
Merlot	987	\$394	\$900	\$626,904	\$635	279	1,265	\$803,825
Petit Verdot	56			\$20,220	\$362	34	90	\$32,525
Pinot Noir	0			\$0	\$0	135	135	\$95,262
Ruby Cabernet	0			\$0	\$0	183	183	\$128,547
Sangiovese	0			\$0	\$0	68	68	\$47,853
Shiraz	3,015	\$250	\$900	\$2,205,673	\$731	762	3,777	\$2,762,860
<b>Red winegrapes</b>	<b>5,297</b>	<b>\$0</b>	<b>\$0</b>	<b>\$3,727,863</b>		<b>2,497</b>	<b>7,794</b>	<b>\$5,400,367</b>
Chardonnay	6,757	\$300	\$1,600	\$4,575,561	\$677	3,449	10,205	\$6,910,856
Pinot Gris	29			\$29,020	\$1,000	0	29	\$29,020
Sauvignon Blanc	277			\$287,748	\$1,038	684	961	\$997,124
Semillon	931	\$475	\$950	\$573,327	\$616	850	1,781	\$1,096,921
Traminer	25			\$12,280	\$500	0	25	\$12,280
Verdelho	564			\$264,089	\$468	676	1,240	\$580,964
Vioignier	55			\$54,940	\$1,000	0	55	\$54,940
<b>White winegrapes</b>	<b>8,637</b>	<b>\$0</b>	<b>\$0</b>	<b>\$5,796,964</b>		<b>5,659</b>	<b>14,296</b>	<b>\$9,682,105</b>
<b>All winegrapes</b>	<b>13,935</b>			<b>\$9,524,827</b>		<b>8,156</b>	<b>22,091</b>	<b>\$15,082,472</b>

## HUNTER – 2008 INTAKE SUMMARY BY VARIETY GROUP

Variety Group	Purchased	lowest price	highest price	total value purchased grapes	calc avg. purch. value per tonne	Winery grown fruit	Total crushed	estimated total value ALL grapes
Barbera	2			\$1,800	\$900	4	6	\$5,310
Cabernet Franc	0			\$0	\$0	6	6	\$6,622
Cabernet Sauvignon	109	\$820	\$1,400	\$135,329	\$1,240	359	468	\$580,873
Durif	0			\$0	\$0	10	10	\$10,856
Mataro (Mourvedre)	0			\$0	\$0	6	6	\$6,514
Merlot	99	\$500	\$1,500	\$74,962	\$756	457	556	\$420,402
Meunier (Pinot Meunier)	2			\$1,970	\$1,231	0	2	\$1,970
Other Red	2			\$2,400	\$1,200	167	169	\$203,124
Petit Verdot	0			\$0	\$0	32	32	\$34,196
Pinot Noir	114	\$800	\$1,500	\$121,615	\$1,071	98	211	\$226,098
Sangiovese	0			\$0	\$0	10	10	\$10,313
Shiraz	464	\$475	\$4,200	\$517,218	\$1,115	1,776	2,240	\$2,496,543
Tempranillo	8			\$12,420	\$1,592	2	10	\$15,605
<b>Red winegrapes</b>	<b>799</b>	<b>\$0</b>	<b>\$0</b>	<b>\$867,713</b>		<b>2,926</b>	<b>3,725</b>	<b>\$4,018,426</b>
Chardonnay	2,909	\$250	\$1,600	\$2,594,744	\$892	3,556	6,465	\$5,767,468
Chenin Blanc	0			\$0	\$0	4	4	\$3,347
Colombard	0			\$0	\$0	89	89	\$84,828
Marsanne	5			\$6,500	\$1,300	0	5	\$6,500
Other White	0			\$0	\$0	54	54	\$51,537
Pinot Gris	27			\$25,362	\$939	2	29	\$27,275
Riesling	0			\$0	\$0	33	33	\$31,540
Sauvignon Blanc	98	\$800	\$1,200	\$101,013	\$1,030	62	160	\$165,207
Semillon	1,835	\$250	\$1,800	\$1,854,024	\$1,010	2,434	4,269	\$4,312,288
Traminer	17			\$17,045	\$997	355	372	\$370,425
Verdelho	1,794	\$250	\$1,350	\$1,804,459	\$1,006	497	2,291	\$2,304,717
Viognier	6			\$7,400	\$1,233	3	9	\$11,519
<b>White winegrapes</b>	<b>6,690</b>	<b>\$0</b>	<b>\$0</b>	<b>\$6,410,548</b>		<b>7,088</b>	<b>13,779</b>	<b>\$13,136,651</b>
<b>All winegrapes</b>	<b>7,490</b>			<b>\$7,278,261</b>		<b>10,014</b>	<b>17,504</b>	<b>\$17,155,077</b>

## MUDGE – 2008 INTAKE SUMMARY BY VARIETY GROUP

Variety Group	Purchased	lowest price	highest price	total value purchased grapes	calc avg. purch. value per tonne	Winery grown fruit	Total crushed	estimated total value ALL grapes
Barbera	29			\$14,712	\$515	41	70	\$35,927
Cabernet Sauvignon	5,013	\$250	\$4,000	\$3,474,505	\$693	813	5,827	\$4,038,095
Grenache	9			\$6,125	\$700	6	14	\$9,975
Merlot	3,066	\$250	\$1,000	\$1,887,501	\$616	1,179	4,245	\$2,613,222
Nebbiolo	0			\$0	\$0	1	1	\$686
Other Red	8			\$5,625	\$750	14	22	\$16,350
Petit Verdot	121			\$104,446	\$866	37	157	\$136,062
Pinot Noir	331	\$250	\$1,600	\$261,604	\$790	22	353	\$278,595
Sangiovese	194	\$800	\$1,200	\$179,147	\$926	46	240	\$221,728
Shiraz	4,816	\$150	\$4,000	\$3,381,017	\$702	759	5,574	\$3,913,563
Tempranillo	0			\$0	\$0	5	5	\$3,428
<b>Red winegrapes</b>	<b>13,586</b>	<b>\$0</b>	<b>\$0</b>	<b>\$9,314,682</b>		<b>2,922</b>	<b>16,507</b>	<b>\$11,267,631</b>
Chardonnay	2,868	\$250	\$1,900	\$1,802,544	\$628	663	3,532	\$2,219,521
Crouchen	0			\$0	\$0	4	4	\$2,265
Marsanne	0			\$0	\$0	1	1	\$629
Muscat Blanc (Frontignac)	2			\$1,280	\$800	0	2	\$1,280
Other White	0			\$0	\$0	2	2	\$1,007
Pinot Gris	14			\$25,200	\$1,800	0	14	\$25,200
Riesling	38	\$700	\$1,200	\$35,490	\$931	157	195	\$181,306
Sauvignon Blanc	458	\$750	\$1,200	\$411,853	\$899	194	653	\$586,499
Semillon	1,081	\$250	\$1,200	\$519,719	\$481	579	1,660	\$798,247
Traminer	16			\$11,782	\$716	624	641	\$458,467
Verdelho	65			\$38,784	\$593	26	92	\$54,444
Viognier	15	\$250	\$1,650	\$20,880	\$1,365	0	15	\$20,880
<b>White winegrapes</b>	<b>4,558</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,867,532</b>		<b>2,250</b>	<b>6,808</b>	<b>\$4,349,746</b>
<b>All winegrapes</b>	<b>18,144</b>			<b>\$12,182,214</b>		<b>5,172</b>	<b>23,315</b>	<b>\$15,617,377</b>

## ORANGE – 2008 INTAKE SUMMARY BY VARIETY GROUP

Variety Group	Purchased	lowest price	highest price	total value purchased grapes	calc avg. purch. value per tonne	Winery grown fruit	Total crushed	estimated total value ALL grapes
Barbera	20			\$32,861	\$1,651	5	25	\$41,118
Cabernet Franc	0			\$0	\$0	49	49	\$49,569
Cabernet Sauvignon	470	\$800	\$2,000	\$481,466	\$1,024	688	1,158	\$1,185,274
Merlot	775	\$500	\$1,800	\$738,749	\$953	454	1,229	\$1,171,250
Other Red	0			\$0	\$0	120	120	\$121,394
Pinot Noir	109	\$900	\$2,200	\$134,678	\$1,234	35	144	\$177,876
Sangiovese	4			\$6,444	\$1,800	5	9	\$15,444
Shiraz	1,183	\$600	\$1,800	\$1,197,357	\$1,012	1,454	2,637	\$2,668,177
Tempranillo	0			\$0	\$0	1	1	\$1,012
Zinfandel	0			\$0	\$0	4	4	\$4,046
<b>Red winegrapes</b>	<b>2,562</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,591,555</b>		<b>2,814</b>	<b>5,376</b>	<b>\$5,435,159</b>
Chardonnay	1,423	\$250	\$2,000	\$1,388,006	\$975	1,087	2,510	\$2,447,543
Marsanne	21			\$26,739	\$1,264	0	21	\$26,739
Pinot Gris	46	\$1,400	\$2,000	\$81,601	\$1,784	76	121	\$216,324
Riesling	142	\$900	\$1,800	\$149,462	\$1,051	87	229	\$240,734
Roussanne	47	\$150	\$1,300	\$39,616	\$850	0	47	\$39,616
Sauvignon Blanc	520	\$1,000	\$2,000	\$757,186	\$1,456	275	795	\$1,157,417
Semillon	0			\$0	\$0	61	61	\$68,164
Traminer	21			\$23,056	\$1,100	0	21	\$23,056
Verdelho	6			\$9,280	\$1,600	34	40	\$63,680
Viognier	54			\$60,610	\$1,118	26	80	\$89,914
<b>White winegrapes</b>	<b>2,280</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,535,557</b>		<b>1,645</b>	<b>3,926</b>	<b>\$4,373,186</b>
<b>All winegrapes</b>	<b>4,842</b>			<b>\$5,127,111</b>		<b>4,460</b>	<b>9,302</b>	<b>\$9,808,345</b>

## RIVERINA – 2008 INTAKE SUMMARY BY VARIETY GROUP

Variety Group	Purchased	lowest price	highest price	total value purchased grapes	calc avg. purch. value per tonne	Winery grown fruit	Total crushed	estimated total value ALL grapes
Barbera	254			\$112,465	\$443	70	324	\$143,467
Cabernet Sauvignon	14,648	\$400	\$875	\$8,212,016	\$561	7,808	22,456	\$12,589,467
Durif	3,229	\$300	\$800	\$1,825,156	\$565	637	3,867	\$2,185,395
Mataro (Mourvedre)	725	\$200	\$500	\$227,378	\$313	130	856	\$268,215
Merlot	13,238	\$350	\$788	\$6,902,100	\$521	4,195	17,433	\$9,089,160
Petit Verdot	2,603	\$350	\$720	\$1,185,660	\$455	487	3,090	\$1,407,309
Pinot Noir	1,850	\$500	\$970	\$1,119,593	\$605	445	2,296	\$1,388,971
Ruby Cabernet	8,854	\$300	\$788	\$3,811,550	\$430	940	9,794	\$4,216,111
Sangiovese	693	\$200	\$475	\$235,108	\$339	225	918	\$311,349
Shiraz	51,320	\$200	\$1,135	\$28,853,069	\$562	10,222	61,542	\$34,599,892
Tempranillo	842			\$453,756	\$539	353	1,195	\$643,834
Zinfandel	347			\$125,821	\$363	178	525	\$190,565
Other Red	1,184			500,965	\$423	857	2,038	903,310
<b>Red winegrapes</b>	<b>99,787</b>			<b>\$53,564,637</b>	<b>\$537</b>	<b>26,547</b>	<b>126,334</b>	<b>\$67,937,045</b>
Chardonnay	59,845	\$200	\$650	\$28,860,293	\$482	12,366	72,211	\$34,823,627
Chenin Blanc	782			\$312,756	\$400	280	1,062	\$424,940
Colombard	13,904	\$300	\$525	\$5,437,994	\$391	1,784	15,689	\$6,135,772
Marsanne	662	\$300	\$550	\$275,772	\$416	142	804	\$334,812
Muscat Blanc (Frontignac)	1,565	\$480	\$500	\$781,816	\$500	227	1,792	\$895,420
Muscat Gordo Blanco	5,458	\$400	\$550	\$2,558,931	\$469	176	5,634	\$2,641,618
Pinot Gris	5,941	\$500	\$800	\$3,752,776	\$632	48	5,989	\$3,783,012
Riesling	3,042	\$375	\$525	\$1,290,188	\$424	725	3,768	\$1,597,810
Sauvignon Blanc	4,496	\$486	\$850	\$3,295,464	\$733	439	4,935	\$3,617,598
Semillon	39,512	\$200	\$1,100	\$17,219,998	\$436	4,527	44,038	\$19,192,833
Traminer	4,308	\$100	\$500	\$2,010,008	\$467	1,146	5,454	\$2,544,552
Trebbiano	2,297	\$300	\$500	\$788,446	\$343	134	2,430	\$834,303
Verdelho	4,413	\$150	\$475	\$1,751,908	\$397	1,850	6,263	\$2,486,344
Viognier	2,657	\$400	\$700	\$1,415,150	\$533	44	2,700	\$1,438,320
Other White	1,420	\$330	\$600	\$677,357	\$477	147	1,568	\$747,471
<b>White winegrapes</b>	<b>150,302</b>			<b>\$70,428,857</b>	<b>\$469</b>	<b>24,035</b>	<b>174,337</b>	<b>\$81,498,432</b>
<b>All winegrapes</b>	<b>250,089</b>			<b>\$123,993,494</b>	<b>\$496</b>	<b>50,582</b>	<b>300,671</b>	<b>\$149,435,477</b>

## SOUTHERN NSW ZONE – OTHER<sup>1</sup> – 2008 INTAKE SUMMARY BY VARIETY GROUP

Variety Group	Purchased	lowest price	highest price	total value purchased grapes	calc avg. purch. value per tonne	Winery grown fruit	Total crushed	estimated total value ALL grapes
Barbera	0			\$0	\$0	10	10	\$11,083
Cabernet Franc	0			\$0	\$0	1	1	\$1,473
Cabernet Sauvignon	2,453	\$100	\$2,000	\$2,515,672	\$1,025	435	2,888	\$2,961,609
Grenache	4			\$2,795	\$650	0	4	\$2,795
Malbec	2			\$2,361	\$1,500	0	2	\$2,361
Mataro (Mourvedre)	3			\$1,827	\$650	0	3	\$1,827
Merlot	706	\$250	\$1,500	\$708,945	\$1,004	55	761	\$764,056
Meunier (Pinot Meunier)	24			\$43,308	\$1,800	5	29	\$51,714
Nebbiolo	0			\$0	\$0	4	4	\$4,200
Other Red	0			\$0	\$0	1	1	\$1,473
Petit Verdot	4			\$6,143	\$1,500	0	4	\$6,143
Pinot Noir	739	\$1,100	\$2,150	\$1,065,391	\$1,441	246	986	\$1,420,236
Sangiovese	9			\$3,241	\$350	66	75	\$26,345
Shiraz	3,815	\$600	\$1,800	\$4,104,415	\$1,076	1,191	5,006	\$5,385,321
Tempranillo	71	\$550	\$1,500	\$88,890	\$1,246	0	71	\$88,890
Touriga	6			\$7,280	\$1,213	0	6	\$7,280
<b>Red winegrapes</b>	<b>7,838</b>	<b>\$0</b>	<b>\$0</b>	<b>\$8,550,267</b>		<b>2,014</b>	<b>9,852</b>	<b>\$10,736,804</b>
Chardonnay	3,060	\$500	\$2,500	\$3,505,090	\$1,146	186	3,246	\$3,718,632
Other White	0			\$0	\$0	5	5	\$5,577
Pinot Gris	16			\$31,322	\$2,000	0	16	\$31,322
Riesling	112	\$1,250	\$1,537	\$149,314	\$1,330	21	133	\$177,448
Sauvignon Blanc	253	\$900	\$1,800	\$375,864	\$1,486	51	304	\$451,853
Semillon	0			\$0	\$0	7	7	\$7,749
Verdelho	143	\$950	\$1,400	\$143,139	\$1,002	0	143	\$143,139
Viognier	11			\$15,276	\$1,439	0	11	\$15,276
<b>White winegrapes</b>	<b>3,594</b>	<b>\$0</b>	<b>\$0</b>	<b>\$4,220,005</b>		<b>270</b>	<b>3,864</b>	<b>\$4,550,996</b>
<b>All winegrapes</b>	<b>11,432</b>			<b>\$12,770,272</b>		<b>2,284</b>	<b>13,716</b>	<b>\$15,287,800</b>

<sup>1</sup> Includes Gundagai, Tumbarumba and Hilltops

## WESTERN PLAINS ZONE – 2008 INTAKE SUMMARY BY VARIETY GROUP

Variety Group	Purchased	lowest price	highest price	total value purchased grapes	calc avg. purch. value per tonne	Winery grown fruit	Total crushed	estimated total value ALL grapes
Barbera	1			\$750	\$750	0	1	\$750
Cabernet Sauvignon	332	\$475	\$1,000	\$218,561	\$659	5	337	\$221,986
Grenache	149			\$44,700	\$300	6	155	\$46,350
Merlot	305	\$475	\$800	\$179,847	\$590	0	305	\$179,847
Other Red	5			\$3,525	\$750	0	5	\$3,525
Petit Verdot	31			\$19,348	\$617	0	31	\$19,348
Ruby Cabernet	80			\$48,252	\$600	0	80	\$48,252
Shiraz	1,135	\$482	\$1,650	\$665,890	\$587	6	1,142	\$669,527
Tempranillo	1			\$375	\$750	0	1	\$375
<b>Red winegrapes</b>	<b>2,039</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,181,249</b>		<b>17</b>	<b>2,056</b>	<b>\$1,189,960</b>
Chardonnay	872			\$358,428	\$411	1	873	\$358,840
Muscat Blanc (Frontignac)	0			\$0	\$0	2	2	\$656
Other White	0			\$0	\$0	1	1	\$410
Riesling	0			\$0	\$0	5	5	\$1,968
Verdelho	186			\$75,204	\$405	4	190	\$76,944
<b>White winegrapes</b>	<b>1,057</b>	<b>\$0</b>	<b>\$0</b>	<b>\$433,632</b>		<b>13</b>	<b>1,070</b>	<b>\$438,818</b>
<b>All winegrapes</b>	<b>3,096</b>			<b>\$1,614,881</b>		<b>30</b>	<b>3,126</b>	<b>\$1,628,778</b>